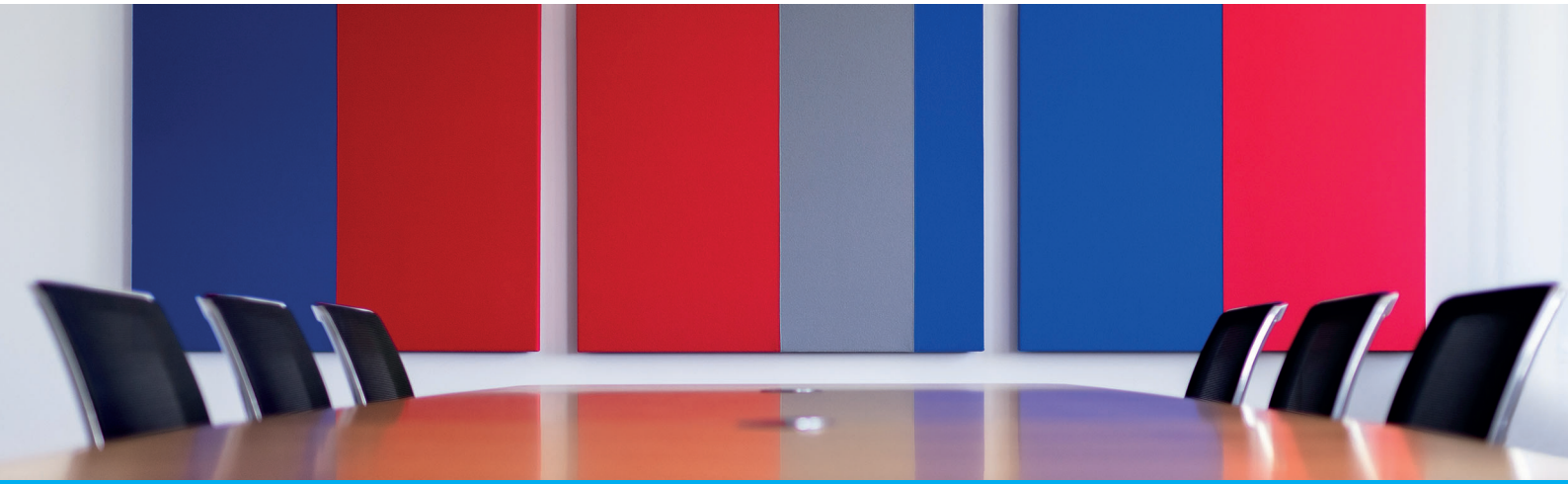




# ACCESSUS HEALTH

A brand of ECKER  ECKER

Your Gateway to Europe:  
Market Access for Biotech and Pharmaceutical Companies



## Local Market Access and EU HTA

Our Services

## Local Market Access



**Market Access is local. We offer a one-stop shop for Europe: Together with our partner companies we cover all key EU markets with local HTA submissions and Pricing and Reimbursement procedures. Currently we support submissions in Germany (G-BA), France (HAS), Italy (AIFA), Spain (AEMPS), Austria (Dachverband), UK (NICE, SMC, AWMSG), Switzerland (BAG), Poland (AHTAPol), Netherlands (ZIN, CieBAG), and further countries in the CEE region. To be Your Gateway to Europe.**

### National Strategy Development

- Identification of route of reimbursement
- PICO simulation
- Gap analysis
- Price simulation
- Market Access strategy development
- National Scientific Consultation
- Early Access Program
- Strategy update
- Stakeholder management
- Monitoring

### National Assessment

- Assessment Strategy
- Dossier defense
- Review of Resolution
- Stakeholder management
- Monitoring

### National Dossier Development

- Statistical feasibility
- Dossier outline
- Statistical analysis
- Dossier preparation
- Alignment dossier
- Quality check
- Dossier submission
- Stakeholder management
- Monitoring

### National Price Negotiation

- Negotiation strategy
- Negotiation preparation
- Actual negotiation
- Conflict resolution
- Price notification
- Lessons learned
- Regional negotiation
- Stakeholder management
- Monitoring



*Our common methodology allows fast execution and avoids unnecessary duplications.*

*Regular internal updates between all partner companies.*

**Health Technology Assessment is increasingly European. Together with our partner companies we offer full-scale support for EU HTA, following one common methodology.**

## EU HTA Strategy Development

- Analysis EU HTA obligation
- Simulation of consolidated PICO
- Gap analysis based on consolidated PICO
- Consolidated price simulation
- EU HTA strategy
- Scientific consultation
- Strategy update
- Stakeholder management
- Monitoring

## EU HTA Assessment

- Factual Accuracy Check
- Review JCA Report
- Lessons learned
- Stakeholder management
- Monitoring

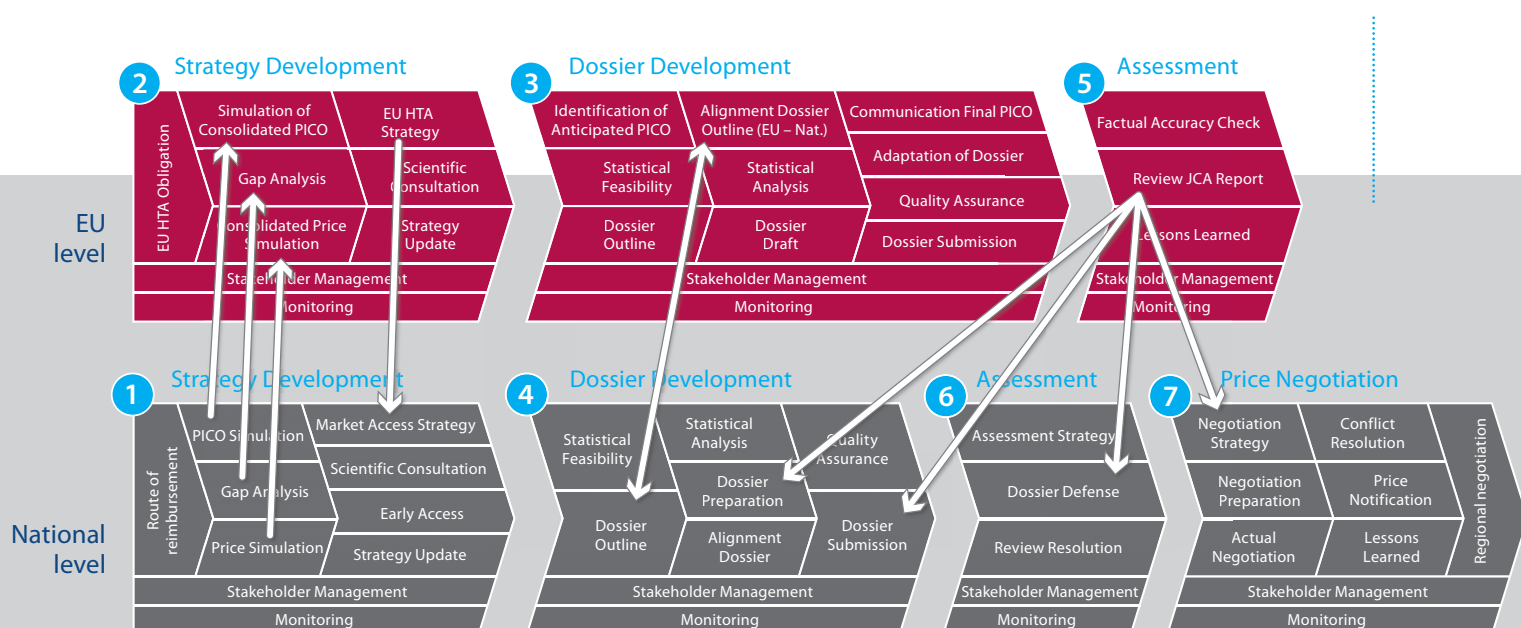
## EU HTA Dossier Development

- Definition of assumed PICO
- Statistical feasibility
- EU HTA dossier outline
- Alignment dossier outline (EU – national)
- Statistical analysis
- Dossier draft
- Communication of final PICO
- Adaptation of dossier to final PICO
- Quality check
- Dossier submission
- Stakeholder management
- Monitoring

## Organizational Readiness

- Training
- Organizational review
- HTA pipeline management
- Mock-up

*National and EU HTA need to be closely aligned.*





Accessus Health offers Market Access services for all European markets. 250 local Market Access experts from our network of partner companies follow one common methodology.

#ToBeYourGatewayToEurope

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